## What to Expect When You Are Selling



Select BHHS PenFed Realty as your Realtor®



Complete Listing Paperwork

Coming Soon/For Sale Sign



**Finalize Pricing Strategy** 

Social Media Ads

**Complete Property Preparations** 

Install Lock Box

**Relo and Realtor Promotion** 

**Property Flyer Created** 



**Complete Staging Homework** 



Stage the House

House Listed Online



Review Initial Feedback



**Showings Scheduled** 

Maintain Showing Condition

**Modify Pricing Strategy** 

Reach Final Agreement



**Clarify Terms and Conditions** 

Sign Documents

**Negotiations: Counter Offers** 

Offer Presented by Buyer

Inspections/Appraisals

**Deposit Earnest/Option Money** 



Buyer's Final Walk-Through



Funding/Balance from Buyer

**Remove Any Contingencies** 



Recording of Title

**Refer Your Friends** 



Share an Online Review

PenFed Realty Texas

SOLD

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